



San Bernardino County

The County project involved a holistic approach to modernizing energy systems at 2 county facilities - Tax Collector Building and the County Government Center. Our approach ensures the comprehensive improvements in operational efficiency and substantial cost savings which is backed by Alliance savings guarantee. Based on the success of Phase 1, the County selected ABS to advance into Phase 2, which will expand energy efficiency and modernization measures across 48 County facilities. The County continues to rely on ABS as a trusted partner to deliver large-scale, multi-phase improvements with predictable results and budget-neutral solutions

- A. 268 W Hospitality Lane, San Bernardino, CA 92408
 - A. Don Day, (888) 818-8988
- B. Project measures: Interior/ Exterior LED Lighting Upgrades, Installation Smart Thermostats, HVAC/ Mechanical Upgrades, Solar PV System
- C. NTP: 12/2023 - NOC: 11/2024
- D. Energy Savings \$20M
- E. Project Cost and Funding:
 - A. Phase 1: \$7.8M – 4217 Procurement - Cash
- F. Verified Savings Performance Included: Exceeded savings by 163%



UPDATE: On 12/16/2025, by unanimous vote, the San Bernardino County Board of Supervisors awarded to Alliance Building Solutions a Phase II Energy Efficiency Project with a contract value of \$61,900,000, procured via CA GC 4217

City of Fresno

The City of Fresno issued a competitive RFQ for a large-scale, design-build energy efficiency program. ABS was selected first overall in Phase 1 over 10 competing firms, and again in Phase 2 over 6 additional competitors, reflecting the City's strong confidence in our approach and capabilities. ABS delivered multiple turnkey phases addressing critical energy and infrastructure needs, helping Fresno combat rising PG&E utility rates through a budget-neutral, design-build model. Our integrated approach enabled the City to complete a substantial volume of capital improvements faster, with fewer internal resources, and at a significantly higher level of coordination than traditional procurement methods.

- A. 2600 Fresno St, Fresno, CA 93721,
 - A. Nelson Esparza, (559) 621-2489
- B. Project Measures:
 - A. Phase 1: Interior/ Exterior LED Upgrades, HVAC/ Mechanical Upgrades, Controls Upgrades, Solar Carport PV System, Roof Replacement, transformers
 - B. Phase 2: Interior/ Exterior LED Upgrades, HVAC/ Mechanical Upgrades, Controls Upgrades, Generators, Roof Replacement
- C. NTP: 03/ 2018 - NOC: 02/2021
- D. Energy Savings \$76M
- E. Project Cost and Funding:
 - A. Phase 1: \$9.6M – Prop 39 - TEFA
 - B. Phase 2: \$23.7M – 4217 Procurement - TEFA
 - C. Phase 3: \$24.2M -Implementation - TEFA
- F. Verified Savings Performance Included:
 - A. Exceeded savings: Phase 1 by 321%
 - B. Exceeded savings Phase 2 by 412%





City of Coachella

The City of Coachella invited three prominent competitors within the energy services industry and were granted the opportunity to conduct a comprehensive audits of all facilities, utilizing identical utility bills as a basis for everyone's assessment. Following a rigorous informal bid process, Alliance emerged as the chosen firm, demonstrating superior value and alignment with the City's needs. Our success in tailoring a project specifically to the City's unique needs and incorporating their specific request highlights our commitment to our customer and delivering customized energy efficient solutions.

- A. 3990 Enterprise Way, Coachella, CA
 - a. Maritza Martinez, (760) 398-3502
- B. Project Measures: Interior/ Exterior LED Lighting Upgrades, Replace HVAC, Install New Building Control System, New Solar PV System,
- C. NTP: 12/2024 / NOC: In Progress
- D. Energy Savings \$22M
- E. Project Cost and Funding:
 - A. Phase 1: \$7.3M – 4217 Procurement - TEFA



West Covina


The City of West Covina faced major energy-infrastructure needs but lacked the budget capacity to complete these upgrades internally. After being the selected firm of the City's RFP, ABS Workes closely with City staff, ABS and our funding arm secured the required financing to deliver a comprehensive modernization program including critical infrastructure replacements and a new restroom facility at a local park—all funded through realized energy savings with no General Fund impact.

- A. 1444 W Garvey Ave, West Covina, CA 91790,
 - A. Mike Cresap, (626) 939 -8400,
- B. Project Measures: Interior/ Exterior LED Lighting Upgrades, Replace HVAC, Install New Building Control System, New Solar PV System, Built Modular Bathroom
- C. NTP: 05/2021 - NOC: 06/2022
- D. Energy Savings \$14M
- E. Project Cost and Funding:
 - A. Phase 1: \$7.5M – RFQ /4217 Procurement - TEFA
- F. Verified Savings Performance Included: Exceeded savings by 293%





	Additional References	POC	Title	Contact Information
1.	San Bernardino County	Dakota Higgins	Chief of Staff	dhiggins@sbccounty.gov
2.	City of Fresno	Nelson Esparza	Councilmember	Nelson.esparza@fresno.gov
3.	City of Fontana	Aquanetta Warren	Mayor	awarren@fontana.org



Fontana
CALIFORNIA

City Council

Acquanetta Warren
Mayor

Jesse Armendarez
Mayor Pro Tem

John B. Roberts
Council Member

Jesus "Jesse" Sandoval
Council Member

Phillip W. Coltran
Council Member


To whom it may concern,

I am writing this letter of recommendation on behalf of Alliance Building Solutions and firm President, Brad Chapman, for any type of projects relating to energy services.

Alliance Building Solutions has been a very reliable partner in helping us address energy infrastructure needs throughout our City facilities. As the City's energy partner, ABS implemented roughly \$4.5 million dollars of interior & exterior lighting, HVAC/mechanical units, building controls, solar photovoltaic, and roofing upgrades.


Through their design-build approach, the City of Fontana was able to complete the entire process with one firm, assuming all risk and liability. They provided an exceptional level of communication and flexibility with our City staff, ensuring that the project was installed to our preferences and standards. Owner, Brad Chapman, was heavily involved from start to finish and was able to offer a more streamline solution.

I would personally recommend their firm for related energy projects with any public agency in the future. Please feel free to contact me if you need additional information.



Jesse Armendarez,
Mayor Pro Tem
City of Fontana

CITY OF FONTANA 8353 SIERRA AVENUE, FONTANA, CALIFORNIA 92335
www.Fontana.org




William S. Hart Union High School District

To whom it may concern,

I am writing to recommend Alliance Building Solutions and firm President Brad Chapman for any type of projects relating to energy services that your agency is currently considering. Alliance Building Solutions (ABS) has worked with our District for the last three and a half years and is currently in the process of installing a second phase of energy efficient equipment. I am very satisfied with not only their work, but with their customer service as well. As the District's energy partner, ABS has successfully installed interior & exterior lighting, HVAC/mechanical units, building controls, new roofing, solar photovoltaic, and battery storage. ABS has played an important role in helping the District address energy infrastructure needs through leveraging realized savings. Mr. Chapman and his entire team take great pride in their work and were able to ensure that the project was installed to our preferences and standards. Both owners Brad Chapman and Robert Campbell were heavily involved throughout the process, and were able to offer flexible and streamlined solutions to our energy savings program.

I would personally recommend their firm for related energy projects with any public agency in the future. Please feel free to contact me if you need additional information.

Sincerely,



Vicki Engbrecht
Superintendent, William S. Hart Union High School District

21380 Centre Pointe Parkway, Santa Clarita, California 91350 • (661) 259-0033 • FAX (661) 254-8653



To whom it may concern,

I am writing to recommend Alliance Building Solutions and firm President Brad Chapman, for any type of projects relating to energy services that your agency is currently considering.

Alliance Building Solutions has worked with our District for the last two and a half years, having implemented roughly \$6 million dollars in interior & exterior lighting, HVAC/mechanical units, and building controls. ABS was very reactive and flexible in dealing with issues that arose throughout every step of the project development and installation. Our staff was very impressed with the exceptional level of communication with our maintenance and facility staff leading to a successful implementation, which for a project of this scale, is extremely important. ABS was very helpful in streamlining the cumbersome process of a finalized DSA closeout. Our District was able to address capital needs that were not able to be address through our budget and we were able to complete these in a budget neutral manor.

I would personally recommend their firm for related energy projects with any public agency in the future.

Elsa Esqueda
Director of Facilities
Coachella Valley Unified School District



LENNOX SCHOOL DISTRICT • 10319 FIRMONA AVE. • LENNOX, CA 90304 • (310) 695-4000
Lennox Web Page: <http://www.lennox.k12.ca.us/>

To whom it may concern,

I am writing to recommend Alliance Building solutions, Inc and specifically Brad Chapman and Robert Campbell, for any Energy Services related programs your District is considering, as well as any programs related to Proposition 39. I have known Brad and Robert for some time as they have been involved in working with me at Lennox School District for more than 5 years on many different Energy Savings programs including Prop 39 and a 2MW solar installation. ABS also played a pivotal role in assisting the Lennox School District in the transfer of our cellular towers to a private investor to help add much needed dollars to our General Fund, going beyond Energy Savings, but showing their desire to always assist the District in saving money. ABS took great pride in all of our projects that they were involved in and as principals of the company, Brad and Robert were always involved, which was important to our District as we have seen how difficult and inflexible the larger companies can be to work with on these types of projects.

ABS would be a tremendous asset to any LEA, large or small, and I recommend them without reservation. If you have any questions, please do not hesitate to contact me at 310-695-4000.

Kevin Franklin
Chief Business Official
Lennox School District

BOARD OF TRUSTEES
Sharon Thomas/Offen
Meredith Cruz
Angela Franks
Sergio Hernandez, Jr.
Juan Navarro

ADMINISTRATION
Mr. Ken Taylor, Superintendent
Mrs. Debra Dumas, Chief Financial Officer
Mr. Kevin Franklin, Chief Business Officer
Dr. Hasegoh D. Martinez, Chief Personnel Officer

SCHOOLS
Hartford
Patterson
Jellison
Worick
Hearts
Lincoln Middle School

Recent ABS Project Awards:

- **\$61.9M** - 12/16/25 - San Bernardino County, procured via CA GC 4217
- **\$12.7M** - 12/16/25 - Ripon USD, competitive RFP/Q, tax exempt municipal lease
- **\$7.8M** - 11/18/25 - City of Huntington Beach, procured via CA GC 4217, tax exempt lease
- **\$8.2M** - 03/25/25 - City of Inglewood, procured via CA GC 4217