

Exhibit N



PATTERSON

CALIFORNIA

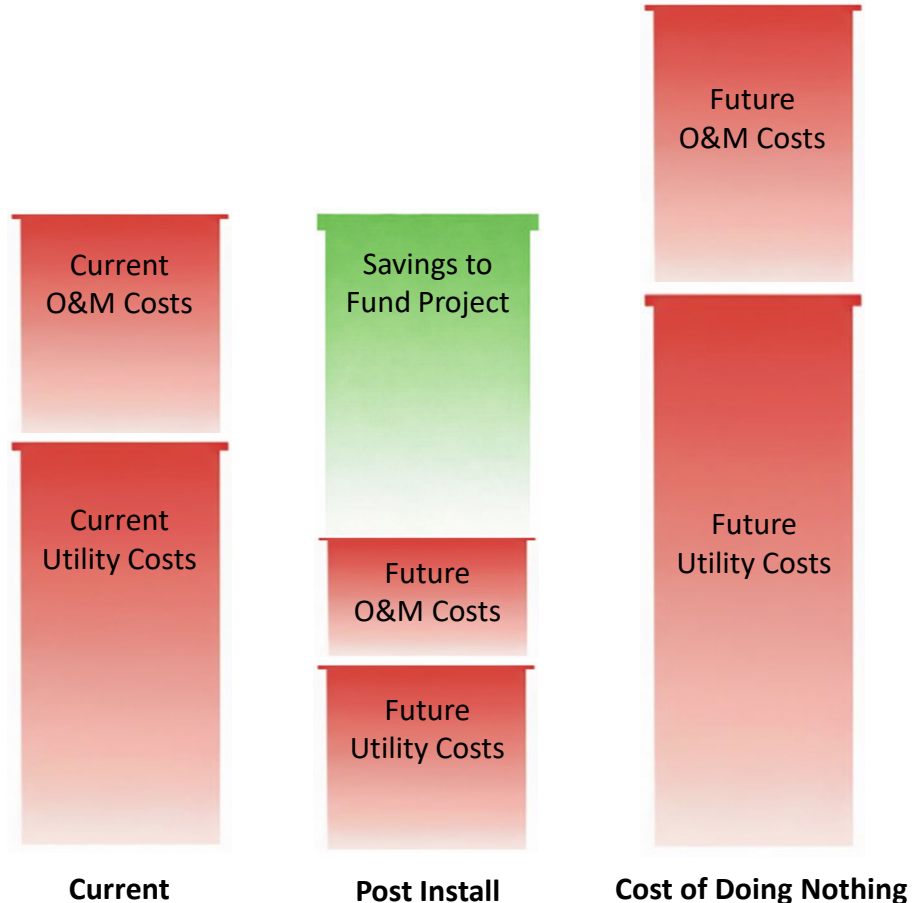
Energy Efficiency Project Presentation

Background

- ABS has done a comprehensive assessment of facilities – ***at no charge to the City.***
- Aging infrastructure - limited capital to replace, emergency repairs are expensive & inevitable.
- TID rate increases are incoming. Without intervention, City will consume more energy at higher rates.
- Capital improvements pay for themselves under a budget-neutral model.
- ***City is eligible for \$785,000 of free money*** (ITC) based on new solar installations.
- Patterson is Preapproved for 100% Financing - *No deposit required, no existing asset collateral required.*
- 100% of the Lease Payment is Guaranteed vs. the Usual 80 or 90%
 - ABS has never missed estimated savings and will pay the difference to the City if a shortfall occurs.
- No Change Order Commitment - the original contract amount is the final contract amount.



Energy Savings Performance Contract (ESPC)

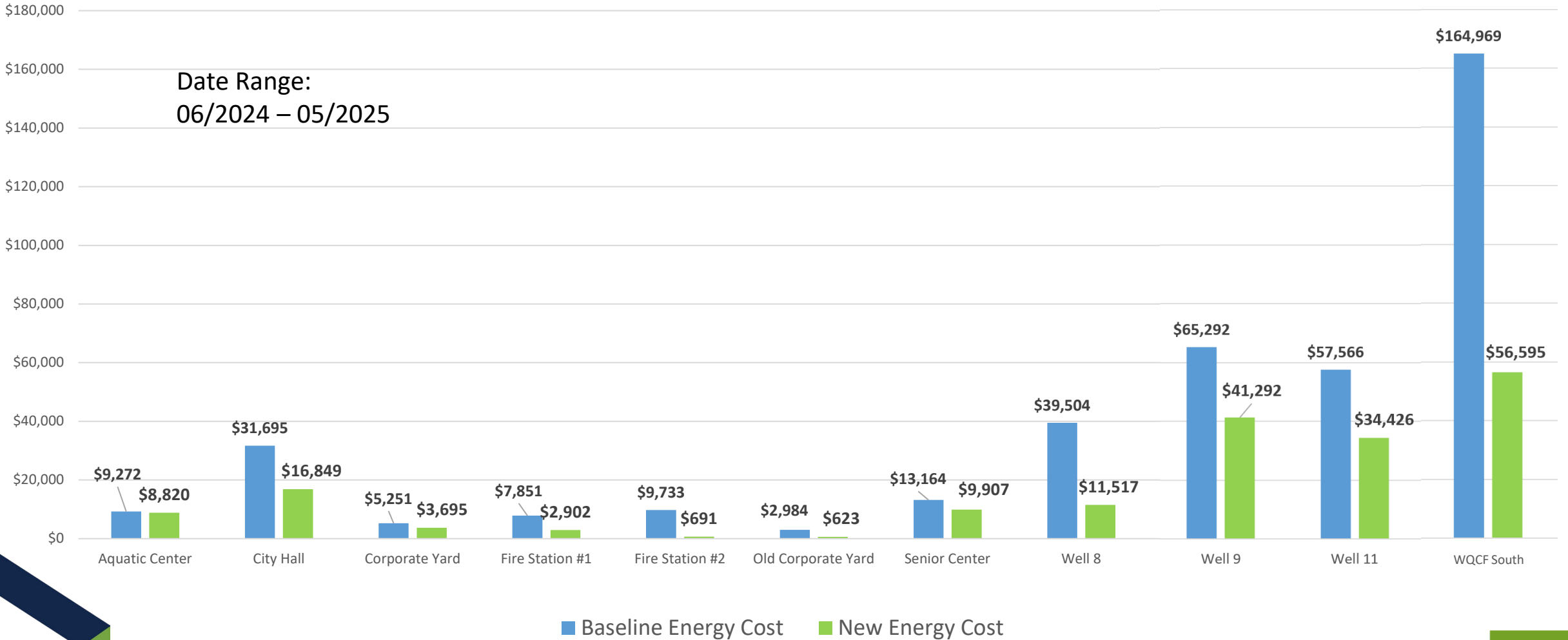


- The City currently allocates funds every year to pay utility and operational costs – a ***permanent ongoing obligation***.
- For the same budget outlay, new energy equipment and new/updated solar will reduce the City’s utility and O&M costs.
- Without intervention, utility and operational costs will continue to rise. Aging equipment will consume more energy at higher rates, require more frequent repairs, and eventually fail, requiring emergency funding.

Energy Costs

Baseline vs. New Energy Cost

Date Range:
06/2024 – 05/2025



Baseline Energy Cost: \$407,281

New Energy Cost: \$187,317



Project Scope

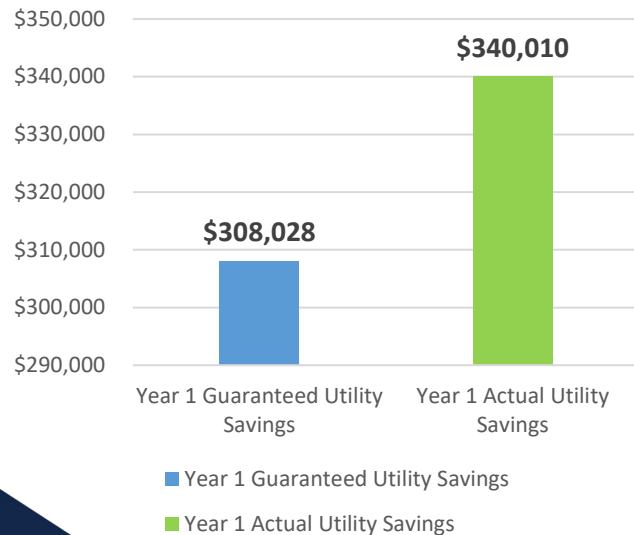
	Lighting		HVAC / Mechanical				Controls	Renewables	Electrical	Envelope
	Interior LED Lighting Upgrades	Exterior LED Lighting Upgrades	Split Condenser Replacement (1 Ductless)	Wall Mount & Package Unit Replacement	Air-Cooled Condensing Unit Replacement	Boiler & HHW Pump Replacement	HVAC Controls	Solar	Transformer	Re-Roofing
Aquatic Center <i>1025 W Las Palmas</i>	✓						✓(2)			
City Hall <i>1 Plaza Circle</i>	✓	✓		✓(2) Both	✓(1)	✓(2)	✓(2)	✓		✓
Corporate Yard <i>16215 Baldwin Rd</i>	✓	✓	✓(3)				✓(3)			
Fire Station #1 <i>344 W Las Palmas Ave</i>	✓			✓(1) Package			✓(3)	✓		✓
Fire Station #2 <i>1950 Keystone Pacific Pkwy</i>	✓	✓	✓(1)	✓(3) Package			✓(3)	✓		
Old Corporate Yard <i>420 S 4th Street</i>	✓							✓		
Senior Center <i>1033 W Las Palmas</i>	✓	✓					✓(9)			
Well 8 <i>301 Orange</i>								✓		
Well 9 <i>636 Orange</i>								✓		
Well 11 <i>15804 Sycamore</i>								✓		
WQCF South <i>14901 Poplar Ave</i>	✓							✓	✓ (1)	
WQCF North <i>14901 Poplar Ave</i>								✓		
Total	8 Sites	4 Sites	4 Units	6 Units	1 Unit	2 Units	22 Units	9 Sites	1 Unit	2 Sites

*The material within this presentation is proprietary information of Alliance Building Solutions, LLC and cannot be shared or communicated to anyone without the expressed written consent from a principal within Alliance.

Previous Measurement & Verification Reports

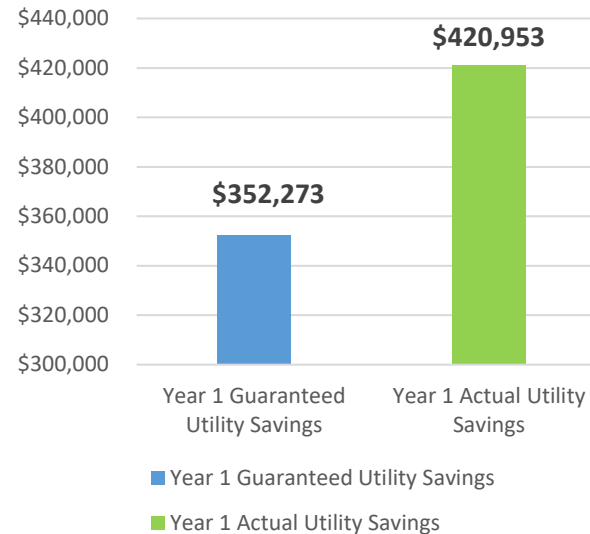
City of West Covina

Guaranteed Year 1 Savings	\$308,028
Year 1 Actual Savings	\$340,010
% of Annual Guarantee Met	110%



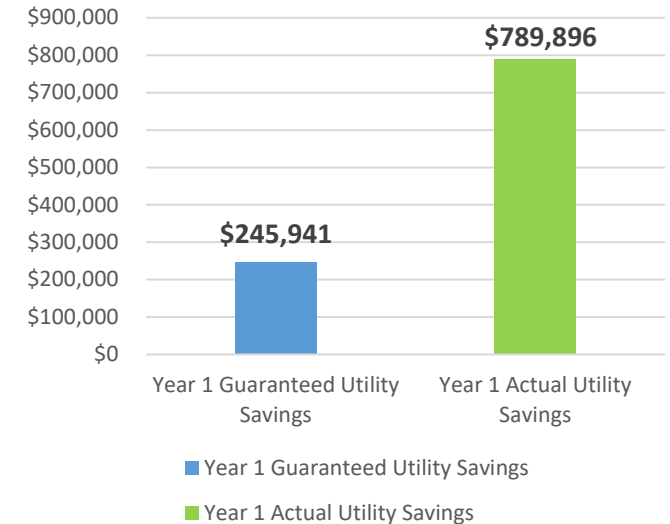
City of Upland

Guaranteed Year 1 Savings	\$352,273
Year 1 Actual Savings	\$420,953
% of Annual Guarantee Met	119%



City of Fresno

Guaranteed Year 1 Savings	\$245,941
Year 1 Actual Savings	\$789,896
% of Annual Guarantee Met	321%



Project Recap

- LED Lighting Upgrades (Interior) **8 Sites**
- LED Lighting Upgrades (Exterior) **4 Sites**
- HVAC/Mechanical Upgrades **4 Sites**
- New EMS + Programmable T-stats **6 Sites**
- Solar PV **9 Sites**
- Transformers **1 Site**
- Roof Repair **2 Sites**

Project Amount

\$4.79M

Total Project Savings

\$16.5M

ITC Rebate

\$785,914

TID Rebate

\$20,110

Budget Impact

\$0

Year 1 Savings: **\$255,500**

Cash Flow

Cash Flow Assumptions:	
Utility Rate Escalator	4.00%
O&M Savings Escalator	4.00%
Inflation	4.00%
Interest Rate	4.88%
Financing Term	20 Years

- WQCF South savings start after the Bank of America lease is paid off in April 2029 (year 3).
- WQCF South savings is counted only for the second half of 2029 (year 3).
- Cost of Issuance is \$29,900

Cash Flow - Full Scope - Delayed Savings/Payments
City of Patterson

	Year 0	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Years 11 to 15	Years 16 to 20	Years 21 to 25	Years 26 to 30	Totals
	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037 to 2041	2042 to 2046	2047 to 2051	2052 to 2056	
Utility Savings	\$24,377	\$121,887	\$125,933	\$195,223	\$261,840	\$270,342	\$279,123	\$288,189	\$297,552	\$307,222	\$317,207	\$1,747,617	\$2,051,051	\$2,151,826	\$2,515,313	\$10,954,703
O&M Savings	\$12,116	\$60,582	\$63,005	\$65,525	\$68,147	\$70,872	\$73,707	\$76,656	\$79,722	\$82,911	\$86,227	\$485,715	\$590,947	\$0	\$0	\$1,816,132
Existing Solar O&M Cost Savings		\$39,516	\$41,406	\$43,384	\$45,458	\$47,633	\$49,912	\$52,301	\$54,805	\$57,430	\$60,182	\$347,063	\$438,761	\$554,887	\$701,992	\$2,534,730
Existing Controls O&M Cost Savings		\$13,405	\$13,941	\$14,498	\$15,078	\$15,681	\$16,309	\$16,961	\$17,639	\$18,345	\$19,079	\$107,471	\$130,755	\$0	\$0	\$399,162
TID Rebate		\$20,110														\$20,110
Solar ITC			\$785,914									\$0	\$0	\$0	\$0	\$785,914
Total Program Savings	\$36,494	\$255,500	\$1,030,199	\$318,631	\$390,523	\$404,529	\$419,050	\$434,107	\$449,719	\$465,907	\$482,694	\$2,687,865	\$3,211,514	\$2,706,713	\$3,217,305	\$16,510,750

Total Project Amount - **\$4,794,785**

M&V Agreement Payment		\$0	\$0	\$0	\$20,000	\$20,800	\$21,632	\$22,497	\$23,397	\$24,333	\$25,306	\$142,550	\$173,434	\$0	\$0	\$473,950
Solar O&M Payment		\$15,000	\$15,600	\$16,224	\$16,873	\$17,548	\$18,250	\$18,980	\$19,739	\$20,529	\$21,350	\$120,262	\$146,317	\$178,017	\$216,585	\$841,274
Annual Lease Payment		\$235,445	\$235,445	\$264,908	\$316,150	\$328,682	\$341,668	\$355,130	\$369,082	\$383,546	\$398,538	\$2,237,552	\$2,697,768	\$0	\$0	\$8,163,913
Total Program Payments	\$0	\$250,445	\$251,045	\$281,132	\$353,023	\$367,030	\$381,550	\$396,607	\$412,218	\$428,408	\$445,194	\$2,500,364	\$3,017,519	\$178,017	\$216,585	\$9,479,137
Net Annual Cash Flow	\$36,494	\$5,055	\$779,154	\$37,499	\$37,500	\$37,499	\$37,501	\$37,500	\$37,501	\$37,500	\$37,500	\$187,501	\$193,994	\$2,528,695	\$3,000,719	\$7,031,613
Net Cumulative Cash Flow	\$36,494	\$41,549	\$820,703	\$858,202	\$895,702	\$933,202	\$970,702	\$1,008,202	\$1,045,703	\$1,083,203	\$1,120,703	\$1,308,204	\$1,502,198	\$4,030,893	\$7,031,613	



Solar Photovoltaic Systems

- Aggregate New System Size: **569 kW – DC**
- Upgrade Existing System: **584 kW – DC**
- Repair 7 Panel Strings: **23 kW – DC**

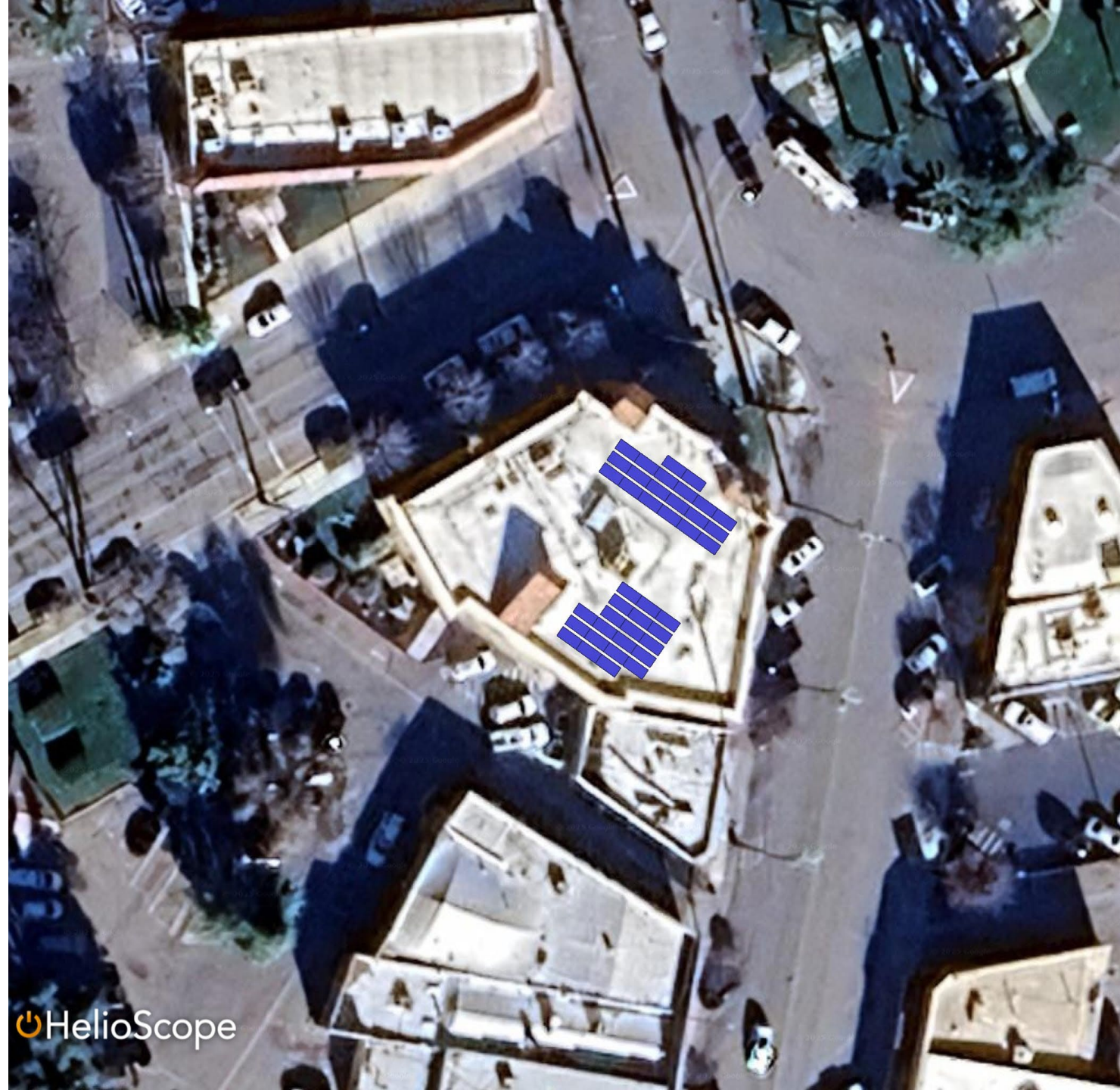
- **9 Sites:**
 - City Hall - 24 kW
 - Fire Station #1 - 21 kW
 - Fire Station #2 - 39 kW
 - Old Corporate Yard - 13 kW
 - Well 8 - 177 kW
 - Well 9 - 153 kW
 - Well 11 - 139 kW
 - WQCF South (Upgrade) - 584 kW
 - WQCF North (Partial Repair) - 23 kW



- Solar O&M Cost for all 12 Sites : \$15,000

Solar Layout

Site	City Hall
System Size	24.2 kW
kWh Production	42,976
Total Site Offset	48%
Structure	Roof Mount
System Cost	\$114,299
O&M Cost	\$400



Solar Layout

Site	Fire Station 1
System Size	21.7 kW
kWh Production	38,021
Total Site Offset	71%
Structure	Roof Mount
System Cost	\$104,286
O&M Cost	\$600



Solar Layout

Site	Fire Station 2
System Size	39 kW
kWh Production	65,621
Total Site Offset	98%
Structure	Roof Mount
System Cost	\$183,610
O&M Cost	\$350



Solar Layout

Site	Old Corporate Yard
System Size	13.3 kW
kWh Production	21,909
Total Site Offset	100%
Structure	Roof Mount
System Cost	\$64,045
O&M Cost	\$250



Solar Layout

Site	Well 8
System Size	177.12 kW
kWh Production	299,093
Total Site Offset	97%
Structure	Ground Mount
System Cost	\$713,819
O&M Cost	\$950

Solar Layout

Site	Well 9
System Size	153.7 kW
kWh Production	257,116
Total Site Offset	42%
Structure	Ground Mount
System Cost	\$590,510
O&M Cost	\$850



Solar Layout

Site	Well 11
System Size	139 kW
kWh Production	237,566
Total Site Offset	50%
Structure	Ground Mount
System Cost	\$540,941
O&M Cost	\$800



Solar Layout

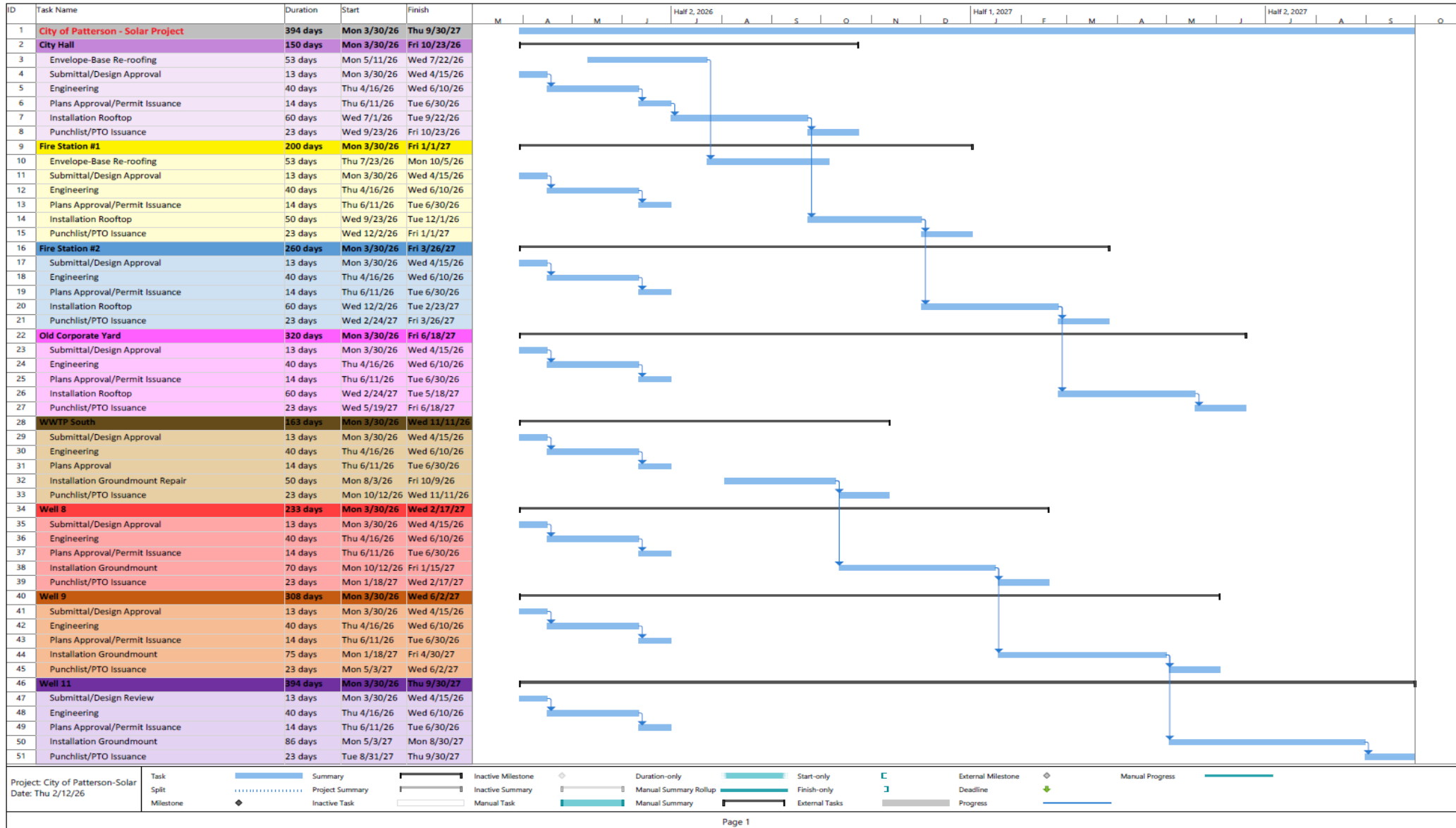
Site	Existing WQCF (South) Repowering Measure
System Size	584.1 kW
kWh Production	1,020,706
Structure	Ground mount
Scope of Work	ABS will re-commission system to get production back online. We will replace central inverter with string inverters to avoid complete system downtime when inverter fails
System Cost	\$968,731
O&M Cost	\$4,400



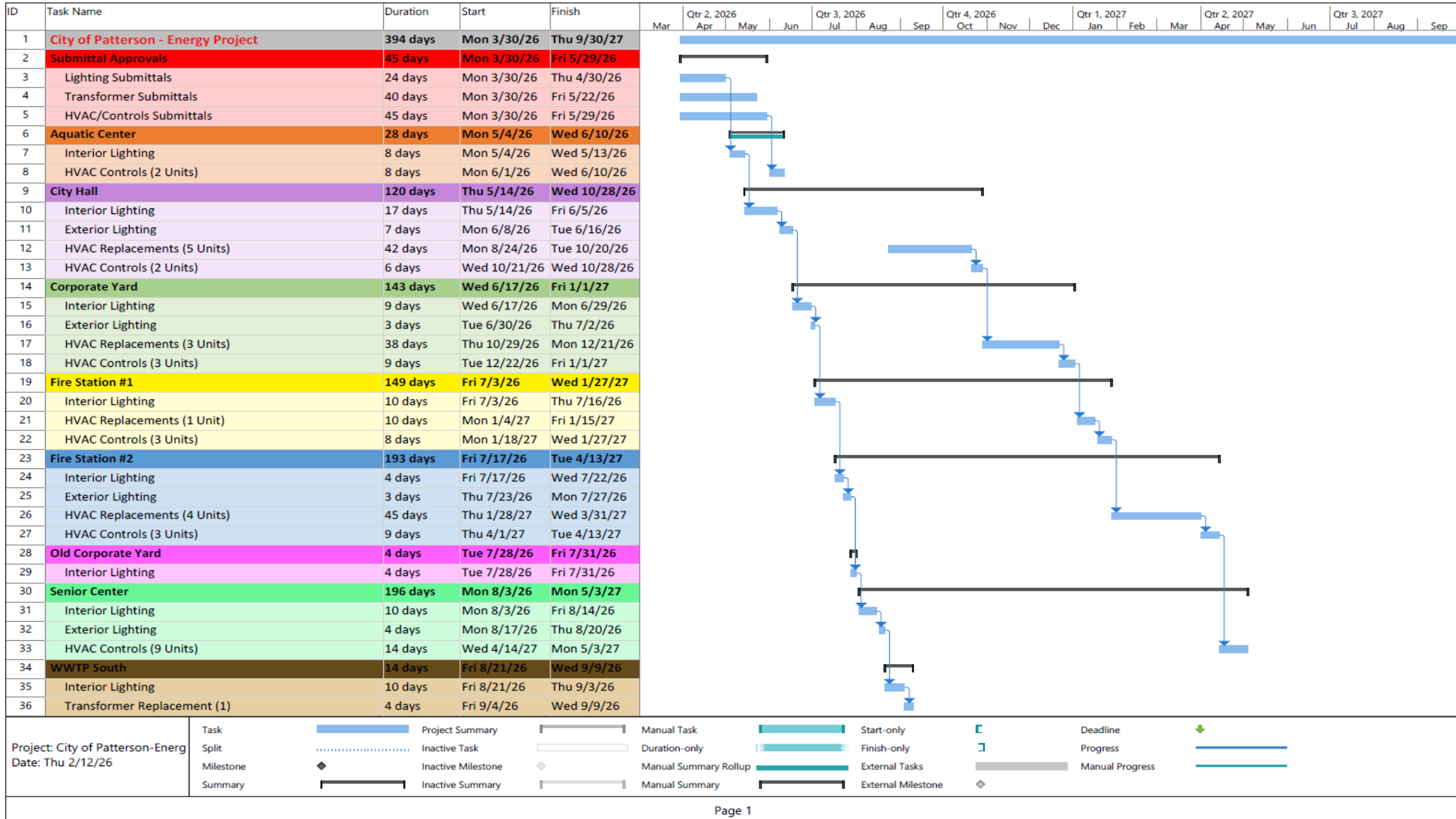
Environmental Attributes



Preliminary Schedule - Solar



Preliminary Schedule – Energy Infrastructure



Recent CA Municipal Project References



City of Inglewood



City of West Covina



County of San Bernadino
1st Phase Completed
Phase 2 in Process



City of Montebello



City of Fresno
3 Phases Completed
4th Phase in Process



City of Fontana
*4 Phases of work Completed



City of Coachella
*Phase 2 in Process



City of Rialto
*2 Phases of Work Completed



City of Upland



www.alliance-usa.com

END